

COMPLAINTS MANAGEMENT FRAMEWORK POLICY

Applicable to Financial Services Providers acting as Category I Financial Services Providers in terms of the Financial Advisory and Intermediary Services Act

COMPLAINTS MANAGEMENT FRAMEWORK POLICY

Implemented for

Westsure Consulting Services Pty Ltd
FSP No 42744

(Hereinafter referred to by name or as the “FSP”)



DECLARATION BY KEY INDIVIDUAL OF FSP Westsure Consulting Services Pty Ltd

I FSP No 42744

I, the undersigned, David Daniel van der Merwe, being the authorized and approved Key Individual of the above FSP, hereby declare as follows:

- I have made myself aware of the contents of this document
- I will ensure that the processes herein contained are implemented in our business
- I will ensure that all staff in our business are trained on the aspects of this legislation and as condensed in this document
- I will ensure that this document is updated and reviewed on at least an annual basis.

Signed at Roodepoort on this 27 day of January 2025

David van der Merwe

KEY INDIVIDUAL

ANNUAL REVIEW AND APPROVAL CONTROL SIGN-OFF OF ON POLICY DOCUMENT		
DATE OF ANNUAL REVIEW:	CONDUCTED BY: (NAME & SURNAME OF KEY INDIVIDUAL)	SIGNATURE
___ DEC 2025		
___ DEC 2026		
___ DEC 2027		
___ DEC 2028		
___ DEC 2029		
___ DEC 2030		

I. INTRODUCTION

The **Financial Advisory and Intermediary Services Act (FAIS) and the General Code of Conduct** require that all authorised financial services providers (FSP's) implement an internal complaint resolution system and framework. These procedures provide for the **handling of client complaints in a timely and fair manner**. The undertakes to maintain and operate an adequate and effective complaints management framework to ensure the effective resolution of all complaints and the fair treatment of complainants that –

- ☑ ***is proportionate to the nature, scale and complexity of the business is appropriate for the business model, policies, services, and clients of the FSP;***
- ☑ ***enables complaints to be considered after taking reasonable steps to and risks of the FSP;***
- ☑ ***gather and investigate all relevant and appropriate information and circumstances, with due regard to the fair treatment of complainants; and***
- ☑ ***does not impose unreasonable barriers to complainants;***

The FSP understand and values the importance of its relationship with clients and places a strong emphasis on the maintenance of such relationship. The FSP will always strive to ensure that complaints are avoided and where possible, that complaints are used as a method to improve the business and service to its clients. Should the complaint turn out to be not of a serious nature, it will still be investigated and the merits of the complaint will be considered and addressed to ensure more effective service to clients and to assist the client in redirecting the complaint, if possible.



“The FSP commits itself to resolving complaints from clients in a timeous, efficient and fair manner”

II. PURPOSE OF THE POLICY

In terms of the General Code of Conduct, an FSP must maintain an internal complaints resolution procedure in the event that a client complains about a financial service rendered by the FSP or a Representative of the FSP. The complaints policy is written in **plain language** and is aimed at providing a clear and easily understood procedure which takes into account the reasonably assumed level of knowledge of persons to whom the communication is targeted. This document aims to ensure that **complainants are not confronted with unreasonable barriers in the complaints process**.

The complaints procedure is based on the following **TCF (Treating Customers Fairly) outcomes:**



TRANSPARENCY AND VISIBILITY

Ensuring that complainants have full knowledge of the procedures that will be followed when submitting a complaint



ACCESSIBILITY OF FACILITIES

Ensuring that clients are provided with an easily accessible facility in order to submit a complaint



FAIRNESS

Ensuring that the complaint resolution process is fair to both a complainant and the FSP. In order to achieve these outcomes, the FSP has adopted a complaints policy outlining our commitment towards the fair resolution of complaints.

III. DEFINITIONS AS PER GENERAL CODE OF CONDUCT

“Complaint” means an expression of dissatisfaction by a person to a provider or, to the knowledge of the provider, to the provider's service supplier relating to a financial product or financial service provided or offered by that provider which indicates or alleges, regardless of whether such an expression of dissatisfaction is submitted together with or in relation to a client query, that -

- (a) the provider or its service supplier has contravened or failed to comply with an agreement, a law, a rule, or a code of conduct which is binding on the provider or to which it subscribes;*
- (b) the provider or its service supplier's maladministration or wilful or negligent action or failure to act, has caused the person harm, prejudice, distress or substantial inconvenience; or*
- (c) the provider or its service suppliers has treated the person unfairly;*

“Complainant” means a person who submits a complaint and includes a

- (a) client;*
- (b) person nominated as the person in respect of whom a product supplier should meet financial product benefits or that persons' successor in title;*
- (c) person whose life is insured under a financial product that is an insurance policy;*
- (d) person that pays a premium or an investment amount in respect of a financial product;*
- (e) member;*

(t) person whose dissatisfaction relates to the approach, solicitation marketing or advertising material or an advertisement in respect of a financial product, financial service or related service of the provider, who has a direct interest in the agreement, financial product or financial service to which the complaint relates, or a person acting on behalf of a person referred to in (a) to (f);

“Client” a specific person or group of persons, excluding the general public, who is or may become the subject to whom a financial service is rendered intentionally, or is the successor in title of such person or the beneficiary of such service

“Ombud” The Ombud for Financial Services Providers

“Internal Complaint Resolution System” the system and procedures established and maintained by the FSP in accordance with the General Code of Conduct for the resolution of complaints by clients

“Internal Resolution” the process of resolving a complaint through and in accordance with the internal complaint resolution system and procedures of the FSP

“Plain Language” means communication that is clear and easy to understand, avoid uncertainty and or confusion and is adequate and appropriate in the circumstances, taking into account the factually established or reasonably assumed level of knowledge of the person or average person at whom the communication is targeted

"Compensation Payment" means a payment, whether in monetary form or in the form of a benefit or service, by or on behalf of a provider to a complainant to compensate the complainant for a proven or estimated financial loss incurred as a result of the provider's contravention, non-compliance, action, failure to act, or unfair treatment forming the basis of the complaint, where the provider accepts liability for having caused the loss concerned, but excludes any –

- (a) goodwill payment;
- (b) payment contractually due to the complainant in terms of the financial product or financial service concerned; or
- (c) refund of an amount paid by or on behalf of the complainant to the provider where such payment was not contractually due; and includes any interest on late payment of any amount referred to in (b) or (c);

"Goodwill Payment" means a payment, whether in monetary form or in the form of a benefit or service, by or on behalf of a provider to a complainant as an expression of goodwill aimed at resolving a complaint, where the provider does not accept liability for any financial loss to the complainant as a result of the matter complained about;

“Rejected” in relation to a complaint means that a complaint has not been upheld and the provider regards the complaint as finalised after advising the complainant that it does not intend to take any further action to resolve the complaint and includes complaints regarded by the provider as unjustified or Invalid, or where the complainant does not accept or respond to the providers proposals to resolve the complaint;

"Reportable Complaint" means any complaint other than a complaint that has been

- (a) upheld immediately by the person who initially received the complaint;
- (b) upheld within the provider's ordinary processes for handling client queries in relation to the type of financial product or financial service complained about, provided that such process does not take more than five business days from the date the complaint is received; or
- (c) submitted to or brought to the attention of the provider in such a manner that the provider does not have a reasonable opportunity to record such details of the complaint as may be prescribed in relation to reportable complaints; and

"Upheld" means that a complaint has been finalised wholly or partially in favour of the complainant and that –

- (a) the complainant has explicitly accepted that the matter is fully resolved; or
- (b) it is reasonable for the provider to assume that the complainant has so accepted; and
- (c) all undertakings made by the provider to resolve the complaint have been met or the complainant has explicitly indicated its satisfaction with any arrangements to ensure such undertakings will be met by the provider within a time acceptable to the complainant.

IV. THE FSP'S COMMITMENT TOWARDS THE FAIR RESOLUTION OF COMPLAINTS

The FSP is committed towards rendering financial services with **proper due skill and diligence and in the best interests of clients and the integrity of the financial services industry**. Despite our high service standards, there may be instances where a client nevertheless prefers to submit a formal complaint against the FSP. In such instances the FSP will follow the complaints procedure as outlined herein.

“The FSP is committed to transparent and accessible complaints resolution processes that is fair to all parties involved”

In order to achieve these outcomes, the FSP commits to the following;

- We will **openly disclose and make readily available in writing the appropriate procedures** in order to submit a complaint
 - We will resolve client complaints by means of a **practical resolution process** that is managed effectively
 - We will **train and empower all relevant staff members** to facilitate and resolve complaints
 - We will deal with complaints in a **timely, transparent, objective and fair manner**, with each complaint receiving proper due consideration
 - We will take the necessary steps to **investigate and respond promptly to a complainant**
 - Where deemed necessary, we will **appoint an independent mediator** in order to resolve the complaint
 - Where the complaint is resolved in favour of the complainant, **we will offer the appropriate level of redress to the complainant without delay**
 - Where the complaint is not resolved in favour of the complainant, we will **provide written reasons for our decision and inform the complainant of any rights afforded to the complainant to escalate the complaint** to another forum
 - We will **maintain a record of all complaints for a period of five years** together with an indication of whether or not the complaint has been resolved
 - We will investigate and, where necessary, **take appropriate action in order to avoid and prevent similar circumstances** that gave rise to the complaint
 - We will keep **accurate, efficient and secure recording of complaints and complaints - related information**, which will include all relevant information of the complainant and the subject matter of the complaint, copies of all relevant evidence, correspondence, decisions and complaint categorisation
 - We will **keep record of all progress made and the status of the complaint**, including whether such progress is within or outside any set timelines.
 - We will **scrutinize and analyse on an ongoing basis all complaints received** and we will use all complaints received to manage conduct risks and effectively improve outcomes and processes for our clients
 - We will use our **best efforts to prevent recurrences of poor outcomes and errors.**
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V. INTERNAL COMPLAINTS RESOLUTION PROCEDURE & FLOWCHART

Where a complaint has been received, or where a client has indicated his, her or its intention to submit a formal complaint to the FSP, the following procedure will be followed:

- We will review the Complaint form submitted to the FSP and as provided for in **Annexure A** herein. All written complaints to be directed to the appointed Key Individual, which contact details are provided on the Complaints form
- We will furnish the complainant with a copy of the Complaints resolution procedure of the FSP. A copy of this procedure is also available on our client facing website (refer to **Annexure B**)
- Where the complainant has previously communicated the grievance verbally, we will instruct the complainant to resubmit the complaint in writing to the FSP
- As soon as the complaint is received in writing, we will proceed to record the complaint in FSP's Client Complaints Register within **1 working day of receipt**
- The FSP will provide the complainant with **written acknowledgement of receipt** of the complaint **within 1 working day of receipt**
- All communications made to the complainant to be in plain language able to be easily understood
- **A Facilitator will be appointed by the Key Individual** (should he/she not be handling the complaint) within **1 working day of receipt**. The Facilitator appointed will vary depending on the complexity of the complaint
- The FSP will review its Professional Indemnity Cover policy wording and inform the relevant insurers of the complaint and potential claim
- The Facilitator will categorise each complaint to ensure the complaint is handled appropriately
- The Facilitator will investigate the complaint and review the file and or transaction/s which gave rise to the complaint, discuss his or her preliminary findings with all internal parties concerned and revert to the complainant with preliminary findings. Each complaint will be appropriately categorised (see section on **"categorisation of complaints"** herein below)
- Requests for supporting documents and/or additional information from the complainant where necessary will be communicated to the Complainant within **7 working days**. In all instances the Facilitator will provide reasons for any decisions taken and communicate any anticipated deviation from the specified timelines directly to the Complainant
- If necessary, the matter will be referred to the relevant product supplier for a response and the complainant will be kept informed at all times of any development
- The Facilitator will, in consultation with the Key Individual/s and the FSP's appointed Compliance Officer formulate a joint response to the complaint. Where deemed necessary, an independent mediator could be appointed
- The Facilitator will revert to the complainant with a proposed solution, with the option of first escalating the matter to the Managing Director of the FSP, within **14 working days of receipt**.



In all instances the Facilitator will provide reasons for any decisions taken and communicate any anticipated deviation from the specified timelines

THE FACILITATOR, responsible for making decisions or recommendations in respect of complaints are;

- adequately trained;**
- has the appropriate mix of experience, knowledge and skills in complaints handling, fair treatment of customers, the subject matter of the complaints concerned and relevant legal and regulatory matters;**
- is not subjected to any conflict of interest; and**
- are adequately empowered to make impartial decisions or recommendations for and on behalf of the FSP.**

VI. CATEGORISATION OF COMPLAINTS

The FSP will categorise, record and report on all reportable complaints by identifying the category of each complaint received and considering to which group of complaint it most closely relates. The FSP will categorise all reportable complaints in accordance with the following minimum prescribed categories.

Complaints are categorised as complaints relating to;



- a) the design of a financial product, financial service or
- b) a service to clients, including complaints relating to premium or investment contribution collection or **related service, including the fees, premiums or other charges related to that financial product or financial service;**
- c) **information provided to clients;**
- d) **advice given;**
- e) **financial product or financial service performance;**
- f) lapsing of a financial product.
- g) financial product accessibility, changes or switches, including complaints relating to redemptions;
- h) complaints handling;
- i) insurance risk claims, including non -payment of claims; and
- j) any other issue which may have arisen

Any additional categories will also be considered by the Facilitator which may be relevant to the chosen business model, financial products, financial services and or client base of the FSP and that will support the effectiveness of the complaint management framework in managing conduct risks and effecting improved outcomes and processes for its clients.

VII. DECISION MAKING WITH RELATION TO COMPLAINTS

The FSP's decisions in relation to complaint may comprise of the following:

- ☑ *Any proposed settlement deemed appropriate. Where the complaint is upheld by the FSP, the FSP will make a compensation payment, goodwill payment or*
- ☑ *Suggest a remedy for the complaint or*
- ☑ *Dismissal of the complaint and the reasons why*
- ☑ *An apology (if applicable) and any disciplinary action that has been taken/shall be taken against the staff member/s involved*

Any of the decisions mentioned herein above will be carried out without undue delay and within the agreed upon timeframe.

Where the **complaint has not been resolved to the satisfaction of the complainant**, the Facilitator will:

- ☑ Inform the complainant of his, her or its right to escalate matter to the Ombud within **6 weeks from date of receipt**
- ☑ Update the status of the complaint in the FSP's Complaints Register and
- ☑ File all relevant correspondence for a period of **five years**.

If, during the course of the specific enquiry, the Facilitator becomes aware that the complaint is of a **NON-ROUTINE OR SERIOUS NATURE**, the following steps will be taken;

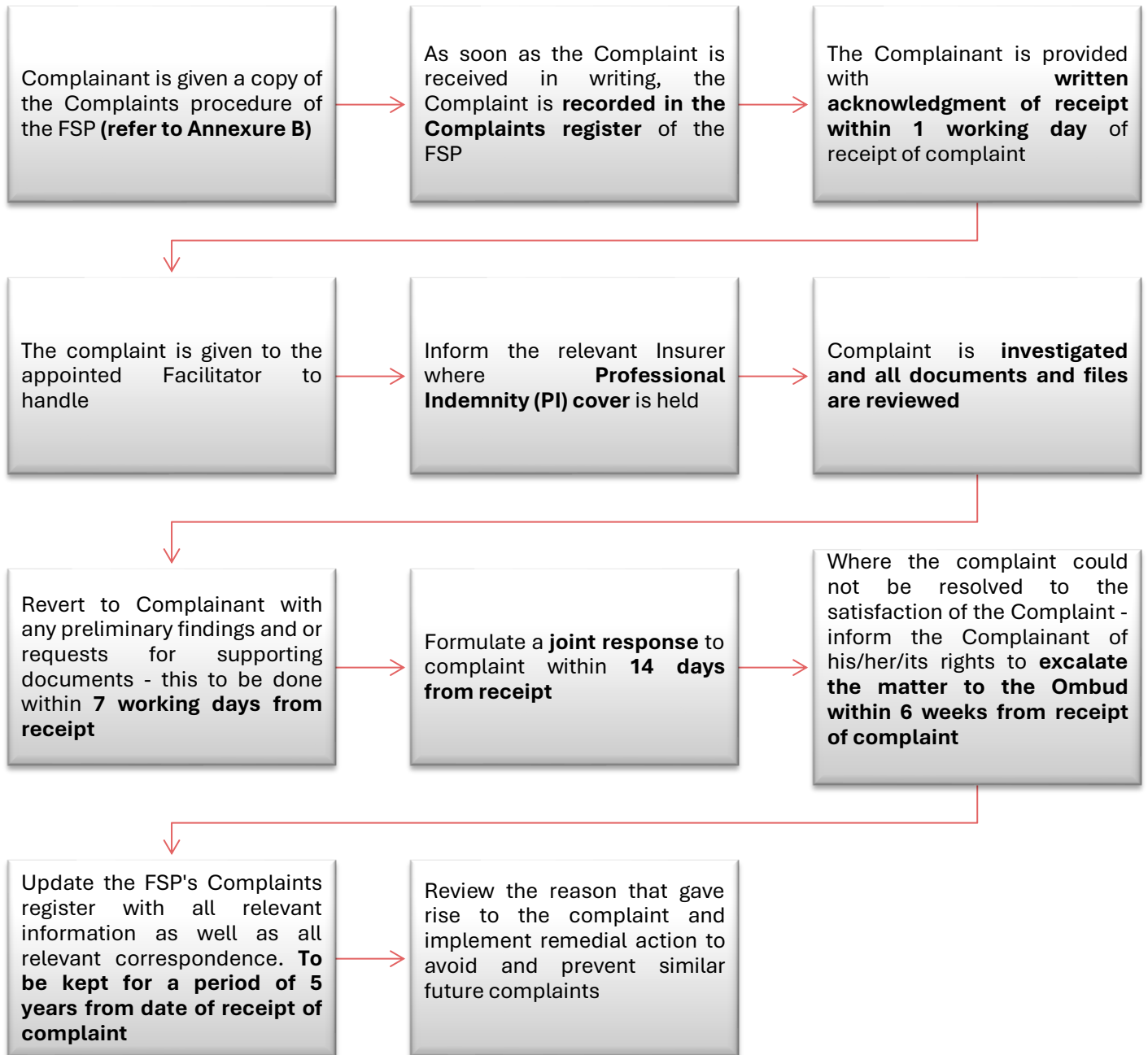
- The matter will be referred to the FSP Key Individual
- The Key Individual will make a recommendation on how to proceed with the complaint. His/her response may suggest that the matter be referred to the Ombud for adjudication or that the matter be referred for an opinion to an Attorney and, if so, the Attorney's opinion will be sought



At the end of the process, the Facilitator will review the reasons that gave rise to the complaint **and implement remedial actions in order to avoid and prevent similar complaints in the future**.

Appropriate complaint record keeping, monitoring and analysis of each complaint will be made by senior management and all parties involved. This will ensure that **all identified risks, trends and actions are taken into account and that the complaints management framework is functioning effectively**.

VIII. FLOWCHART



IX. REVIEW OF POLICY

The FSP undertakes to review its complaints management framework **on a annual basis** and document any changes thereto in line with legislative changes. Any changes made will be effectively communicated to all relevant stakeholders.

ANNEXURE A: COMPLAINT FORM

Form to be completed by a complainant lodging a complaint against the FSP

Name of client	
ID number / registration number	
Contact number	
Email address	
Policy / Financial Product	
Policy number / Contract number & Product Provider	
Detailed Description of complaint	

NOTE! All written complaints to be submitted to the Director of the FSP via email and or post at;

NAME & SURNAME:	
E-MAIL ADDRESS	
PHYSICAL / POSTAL ADDRESS	

ANNEXURE B: FSP's INTERNAL COMPLAINTS PROCEDURE TO BE PROVIDED TO COMPLAINANT

COMPLAINTS RESOLUTION PROCEDURE OF *NAME OF FSP HERE* | FSP12345

PURPOSE OF THIS DOCUMENT

Westsure Consulting Services Pty Ltd (hereinafter referred to as “the FSP”) is an authorised Financial Services Provider and, as such, we have certain specific duties to you, our client. One of these duties is the of a formal complaint resolution procedure and framework, which will enable you to exercise your rights as provided for in the *Financial Advisory and Intermediary Services Act (hereinafter referred to as the “FAIS Act”)*. The purpose of this document is to inform you of the procedure that must be followed in order to submit a formal complaint with us.

COMPLAINT HAS TO BE RELEVANT

In terms of the FAIS Act, a “**complaint**” means a specific complaint relating to a financial service rendered by the FSP or an authorised representative of the FSP, to the complainant on or after the date of commencement of the FAIS Act, and in which complaint it is alleged that the FSP or a representative:

- *has contravened or failed to comply with a provision of the FAIS Act and that as a result thereof the complainant has suffered or is likely to suffer financial prejudice or damage; or*
- *has wilfully or negligently rendered a financial service to the complainant which has caused prejudice or damage to the complainant or which is likely to result in such prejudice or damage;*
- *has treated the complainant unfairly*

The financial services environment is multifaceted and we will endeavour to address all reasonable requests from our clients but may also refer you to a more appropriate forum should it be necessary. Where the complaint relates to any aspect of our service, or any disclosures that ought to have been made by us, we will endeavour to address those complaints, **in writing, within seven days**. In instances where the complaint relates to any matter that is not within our control, such as product information or investment performance, we will forward the complaint to the relevant product supplier concerned.

PLEASE BE ADVISED THAT WE RESERVE THE RIGHT TO RECOVER COSTS OR DAMAGES THAT WE SUFFER AS A RESULT OF CLIENTS MAKING FRIVOLOUS, VEXATIOUS OR UNREASONABLE CLAIMS.

COMPLAINT HAS TO BE IN WRITING

In order for a complaint to receive the attention that it deserves, it is essential that your complaint be submitted to us in writing. Please ensure that where the complaint is delivered by hand or by any other means and that you obtain and keep proof of delivery/receipt. Our internal complaints resolution process is intended to provide fair and effective resolution of client complaints. The time periods as set out herein will be adhered to as strictly as possible but may be varied if necessary. The following step-by-step guideline sets out the procedures we will adopt and shows how a complaint will be dealt with, once received by us.

All verbal communications made in connection with the complaint must be confirmed in writing within **three days of the communication**.

The following information to be noted;

- Your name, surname and contact details
- A comprehensive description of your complaint and the date on which the financial service that led to your complaint was rendered
- The name of the person who furnished the financial advice or rendered the intermediary service that led to your complaint
- How you would prefer to receive future communications regarding your complaint via e-mail or post.

COMPLAINT RECORD KEEPING AND RESPONSE

The complaint will be entered into the Complaints Register of the FSP on the **same day** that it is made and written confirmation of receipt will be forwarded to you. The FSP will keep record of the complaint and maintain such record for a period of **five years** as required by legislation.

You will **not be charged any fee for lodging a complaint** in accordance with this process.

Please take into consideration that the method of communication chosen by you will determine how quickly we will respond to your complaint.

- The complaint will immediately be brought under the attention of the Facilitator;
- The complaint will be investigated, and we will revert to you with our preliminary findings within **seven working days from the date of receipt** of the complaint. In all instances we will advise you of the reasons for our decisions.
- The preliminary findings will be discussed with all internal parties concerned and a proposed solution will be communicated to you within a further **seven working days**. In all instances we will advise you of the reasons for our decisions. Should there be any delays, we will keep you properly informed throughout the process.
- Should you not be satisfied with our solution, you may escalate your complaint to the Managing Director of the FSP.
- The escalation process is simple and you will just have to inform the Facilitator that you wish to escalate your complaint to the Managing Director.
- The Facilitator will provide all relevant information and documentation to the Managing Director.
- The Managing Director will review your complaint within **2 working days from receipt** and can consider a different resolution or confirm it.
- You can request that the Managing Director refer your complaint to an impartial, senior functionary within the FSP or that an independent person be appointed to consider your complaint.
- If, after having referred the complaint to the Managing Director, you are still not satisfied with the outcome of your complaint, we will regard the complaint as being unsatisfactorily resolved. In such a case, you have the right to approach the office of the Ombud for Financial Services Providers or take such other steps as may be advised by your legal representatives.

The Ombud is appointed by the Financial Sector Conduct Authority (FSCA) to act as an adjudicator in disputes between clients and financial services providers. The referral to the office of the Ombud must be done in accordance with the provisions of **section 21 of the Financial Advisory and Intermediary Services Act 2002** and the rules promulgated in terms of that section.

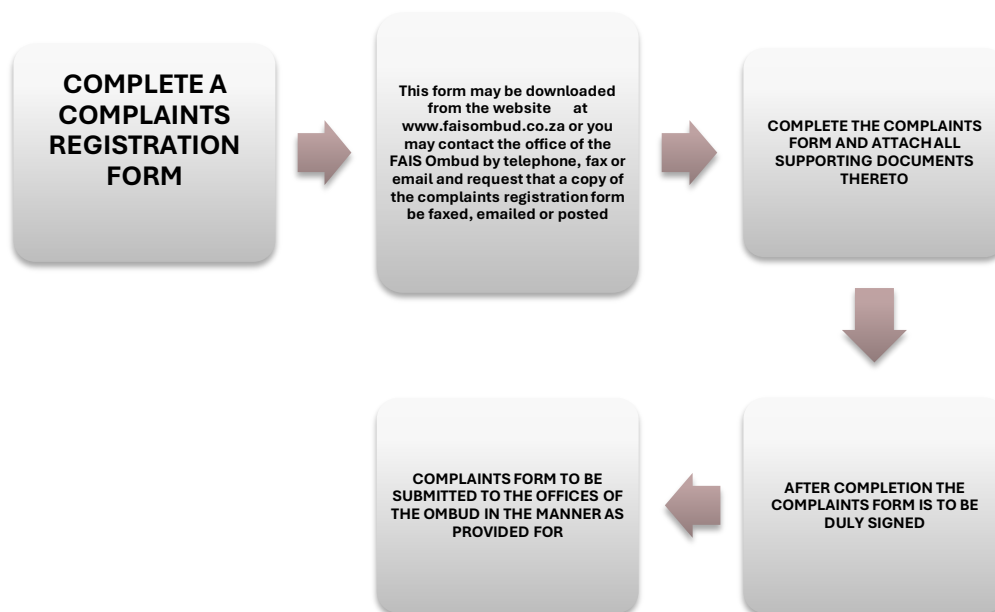
- In instances where we have not been able to arrive at a resolution within **six weeks after you have submitted your complaint, the matter may automatically be referred to the Ombud.**
- The Ombud acts independently and objectively and has jurisdiction in respect of complaints relating to advice or intermediary services, which have arisen after 15 November 2002.
- You must, if you wish to refer a matter to the Ombud, do so **within six months from the date of the notice in which we inform you that we are unable to resolve the complaint to your satisfaction.**
- The Ombud will not adjudicate in matters exceeding a value of **R800,000.**
- The Ombud will not investigate a complaint, before the date of receipt of the complaint by the Ombud, or during an investigation, the complainant institutes proceedings in a court regarding the subject matter of the complaint.

The FSP will maintain open and honest communication and co-operation between itself and any Ombud with whom it deals and endeavour to resolve a complaint before a final determination or ruling is made by an Ombud, or through its Internal escalation process, without Impeding or unduly delaying a complainant's access to an Ombud.

CONTACT DETAILS OF THE FAIS OMBUD

<p>THE OMBUD</p> <p>ADV. NONKU TSHOMBE</p>	<p>Kasteel Park Office Park, Orange Building, 2nd Floor, 546 Jochemus Street, Erasmuskloof, Pretoria, 0048</p> <p>OFFICE HOURS Monday – Thursday 8h00-16h30 Friday 8h00 – 15h30 <i>Closed on weekends and public holidays</i></p>	<p>Telephone: +27 12 762 5000 / +27 12 470 9080 Sharecall: +27 86 066 3247 Facsimile: +27 86 764 1422 / +27 12 348 3447 Postal Address: P.O. Box 74571, Lynnwood Ridge, 0040 E-mail Address: info@faisombud.co.za Website: www.faisombud.co.za Enquiries on status of complaints: enquiries@faisombud.co.za</p>
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PROCESS TO FOLLOW TO LODGE A COMPLAINT WITH THE FAIS OMBUD



THE NATIONAL FINANCIAL OMBUD

From 1st of March 2024, the **National Financial Ombud (NFO)** was established and combines the functions of the Long-Term Insurance Ombud, Short-Term Insurance Ombud, and Credit Ombud into one Ombudsman. The new National Financial Ombud has jurisdiction over monetary compensation for errors or maladministration by financial institutions, ensuring fair resolution for consumers across various financial sectors.

This consolidation aims to streamline the complaint resolution process and enhance efficiency in addressing consumer grievances.

- ☑ Combined Functionality: The NFO will handle complaints related to long-term insurance, short-term insurance, and credit, offering a centralized platform for consumers to address their concerns;
- ☑ Monetary Jurisdiction: The ombud will also deal with monetary jurisdiction, providing compensation for financial losses incurred due to errors or maladministration by financial service providers- MAXIMUM LIMIT R50 000.00
- ☑ Monetary Claim Limits: It's important to note the monetary limits for the value of complaints that the NFO will consider is R5 Million

The NFO contact details are as follows:

THE NATIONAL FINANCIAL OMBUD (NFO)	NFO Johannesburg	NFO Cape Town
	110 Oxford Rd, Houghton Estate, Johannesburg, Gauteng, 2198	Claremont Central Building, 6th Floor, 6 Vineyard Road, Claremont, Western Province, 7700
	0860-800-900 info@nfosa.co.za	0860-800-900 info@nfosa.co.za

ANNEXURE C: REGISTER OF COMPLAINTS FOR Westsure Consulting Services Pty Ltd

Register to record complaints received against the FSP. The Complaints register records the following;

Date of Receipt of Complaint	Name & Surname of Complainant	Short Description of complaint	Category of complaint	Facilitator Appointed (Name & Surname)	Date claim was reported to PI Cover	Acknowledgement of receipt sent to Complainant	Supporting Documents received and kept on file
Outcome communicated to client	Was Complaint upheld OR rejected	If Complaint was rejected, provide the reasons for rejection	Complaints outstanding (not resolved)	If compensation payments or goodwill payments were made. Specify the amount	Was Complaint escalated internally?	Person internally involved in the complaint (specify Name & Surname)	Referred to Ombud and its Outcome
Learnings							

Note! The internal complaints register is kept on a separate excel spreadsheet